

Europass Curriculum Vitae

Personal information



First name(s) / Surname(s) **Deniss Šagajevs**
 Address Reberbansgade 5, 1TV, 9000 Aalborg (Denmark)
 Telephone(s) +45 51343588
 E-mail(s) shagaev.denis@gmail.com
 Nationality Latvian
 Date of birth 26/03/1989
 Gender Male

Desired employment / Occupational field

Assistant Manager / Manager / Consultant / Analyst

Work experience

Dates	01/05/2010 →
Occupation or position held	International Sales & Business Development Manager
Main activities and responsibilities	Responsible for developing relationships with existing and new customers. Building and maintaining a sales function across the company.
Name and address of employer	SV Tehs SIA Ruses 14-24, LV-1029 Riga (Latvia)
Type of business or sector	Electronics
Dates	15/07/2009 - 15/10/2009
Occupation or position held	Marketing Assistant
Main activities and responsibilities	Help in developing new direct customers. Support and assistance in maintaining existing travel agent business. Brand management.
Name and address of employer	Jazz Travel Raiņa bulvāris 31, LV-1050 Riga (Latvia)
Type of business or sector	Tourism
Dates	01/04/2007 - 15/07/2008
Occupation or position held	Croupier
Main activities and responsibilities	Dealing cards and assisting at a roulette table. Communication with customers in a professional manner.
Name and address of employer	Casino 777 Grēcinieku 30, LV-1047 Riga (Latvia)
Type of business or sector	Gambling
Dates	01/09/2006 - 01/02/2007
Occupation or position held	Insurance Sales Agent
Main activities and responsibilities	Seeking out new customers. Developing clientele and performing administrative tasks. Using telemarketing.
Name and address of employer	ERGO Latvija AAS Lubānas iela 125a, LV-1021 Riga (Latvia)

Type of business or sector	Financial and insurance activities																																																												
Education and training																																																													
Dates	01/09/2010 →																																																												
Title of qualification awarded	Bachelor Degree in International Sales and Marketing Management																																																												
Principal subjects / occupational skills covered	Marketing, Organizational Management, Business Law, Logistics, Finance and Economics, Innovation																																																												
Name and type of organisation providing education and training	University College Nordjylland Aalborg (Denmark)																																																												
Dates	01/09/2008 - 30/06/2010																																																												
Title of qualification awarded	Academic Profession Degree in Hospitality, Service & Tourism Management																																																												
Principal subjects / occupational skills covered	Service Management, Strategy, International Marketing, Cultural Studies, Economics, Customer Relations																																																												
Name and type of organisation providing education and training	University College Nordjylland Aalborg (Denmark)																																																												
Dates	01/09/2005 - 01/06/2008																																																												
Title of qualification awarded	High school general certificate of education																																																												
Principal subjects / occupational skills covered	Arts, Literature, Foreign Languages, Science, Mathematics																																																												
Name and type of organisation providing education and training	Rīgas Zolitūdes ģimnāzija Riga (Latvia)																																																												
Personal skills and competences																																																													
Mother tongue(s)	Russian																																																												
Other language(s)																																																													
Self-assessment <i>European level (*)</i>	<table><tr><th colspan="4">Understanding</th><th colspan="4">Speaking</th><th colspan="2">Writing</th></tr><tr><th colspan="2">Listening</th><th colspan="2">Reading</th><th colspan="2">Spoken interaction</th><th colspan="2">Spoken production</th><th colspan="2"></th></tr><tr><td>C1</td><td>Proficient user</td><td>C1</td><td>Proficient user</td><td>C1</td><td>Proficient user</td><td>C1</td><td>Proficient user</td><td>C1</td><td>Proficient user</td></tr><tr><td>C2</td><td>Proficient user</td><td>C2</td><td>Proficient user</td><td>C2</td><td>Proficient user</td><td>C2</td><td>Proficient user</td><td>C2</td><td>Proficient user</td></tr><tr><td>A2</td><td>Basic User</td><td>A2</td><td>Basic User</td><td>A2</td><td>Basic User</td><td>A2</td><td>Basic User</td><td>A1</td><td>Basic User</td></tr><tr><td>A2</td><td>Basic User</td><td>A2</td><td>Basic User</td><td>A2</td><td>Basic User</td><td>A2</td><td>Basic User</td><td>A1</td><td>Basic User</td></tr></table>	Understanding				Speaking				Writing		Listening		Reading		Spoken interaction		Spoken production				C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user	C2	Proficient user	C2	Proficient user	C2	Proficient user	C2	Proficient user	C2	Proficient user	A2	Basic User	A2	Basic User	A2	Basic User	A2	Basic User	A1	Basic User	A2	Basic User	A2	Basic User	A2	Basic User	A2	Basic User	A1	Basic User
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	(*) Common European Framework of Reference (CEF) level																																																												
Social skills and competences	Experience of working in multicultural environment, using problem-solving techniques. Energetic and career-oriented mind. Responsible, punctual, hard-working and reliable. Strategic thinking. Resilience to pressure. Excellent communication and time management skills. Capable of working in teams. Strong learning agility. Multitasking.																																																												
Computer skills and competences	Competent with most Microsoft Office programmes.																																																												
Other skills and competences	Open-minded, flexible, optimistic, proactive, enthusiastic, sense of humour, non-smoker.																																																												
Additional information	Playing guitar, piano, saxophone. Enjoy football, swimming and running. Love to listen to classical music. Passionate about reading and travelling.																																																												